#### ΑΔΙΑΒΑΘΜΗΤΟ ΚΑΝΟΝΙΚΟ

18, Aisha El Taymoureya, Garden City, Cairo - Egypt

Κάϊρο, 28-11-2021 **Α.Π.** Φ. 2040/804

**ΠΡΟΣ:** - όπως Λίστα Αποδεκτών (βλ. email)

ΚΟΙΝ.: - Διπλ. Γραφείο κ. Πρωθυπουργού

- Διπλ. Γραφείο κ. Υπουργού

Διπλ. Γραφείο κ. Αναπληρωτή ΥπουργούΔιπλ. Γραφείο Υφυπουργού κ. Φραγκογιάννη

- Γραφείο κ. Γενικού Γραμματέα

- Γραφείο κ. Γεν. Γραμματέα ΔΟΣ & Εξωστρέφειας

- Γραφείο κας Β' Γεν. Διευθύντριας

- A6, B5, B2 και Γ1 Δ/νσεις

Ε.Δ. Πρεσβεία Καΐρου

ΘΕΜΑ: Παρουσίαση και διευκρινιστικές απαντήσεις για το σύστημα Advance Cargo Information (ACI)

Σε συνέχεια ενημερωτικής συνάντησης με την τελωνειακή αρχή της Αιγύπτου και εκπροσώπους της εταιρείας MTS η οποία έχει αναλάβει την εκπόνηση του προγράμματος NAFEZA, επισυνάπτονται η παρουσίαση Power Point που παρουσιάστηκε στη συνάντηση και γραπτές απαντήσεις σε συγκεντρωτικές ερωτήσεις που τέθηκαν από τις Πρεσβείες των κ.μ.

Στοχευμένη πληροφόρηση θα αναρτηθεί από το Γραφείο μας στον ιστότοπο <u>AGORA</u>. Το Γραφείο μας παρακολουθεί τις εξελίξεις και θα σας τηρήσουμε ενήμερους για οτιδήποτε νεότερο.

Ο Προϊστάμενος

Περικλής Δαβανέλος Σύμβουλος ΟΕΥ Α΄

Συν.: 2 αρχεία







# Introduction to the

Egyptian National Single Window Platform for Trade across Borders (Nafeza) and the Advance Cargo System

















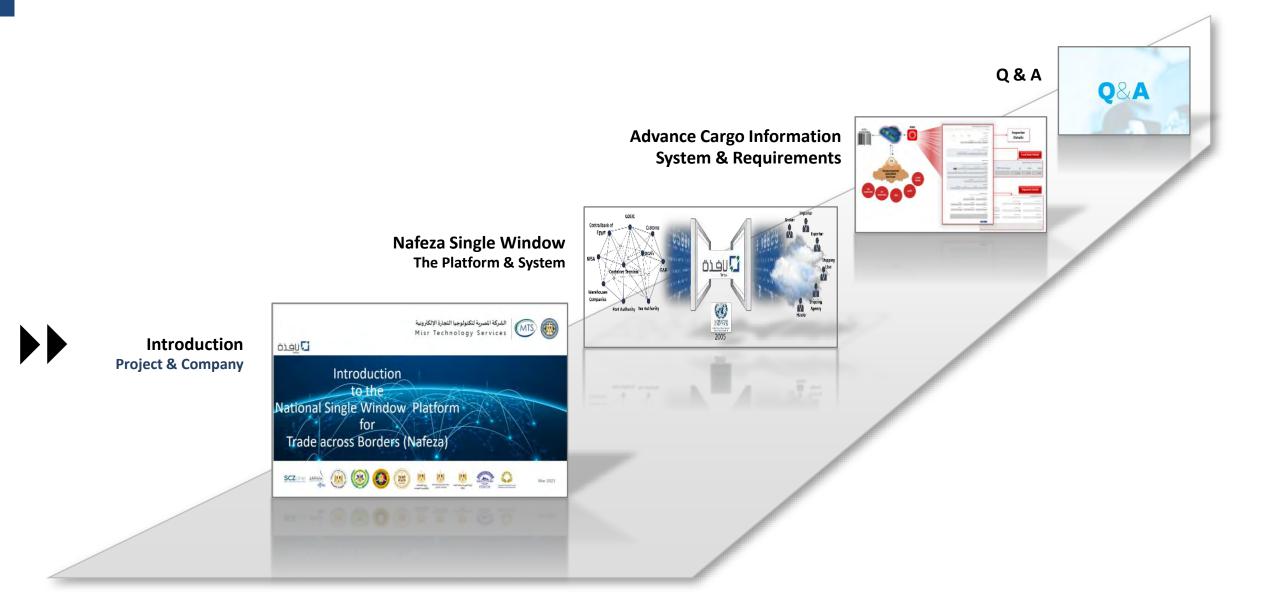






# **Presentation Roadmap**







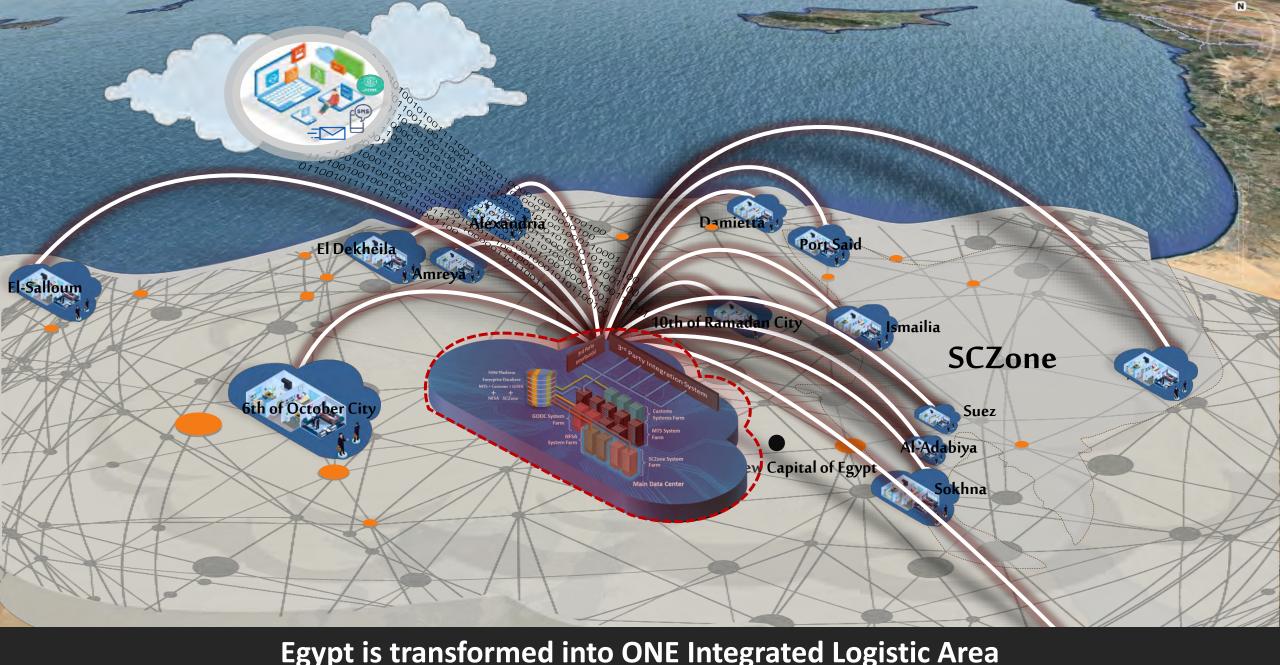




# **NAFEZA Project Mandate**



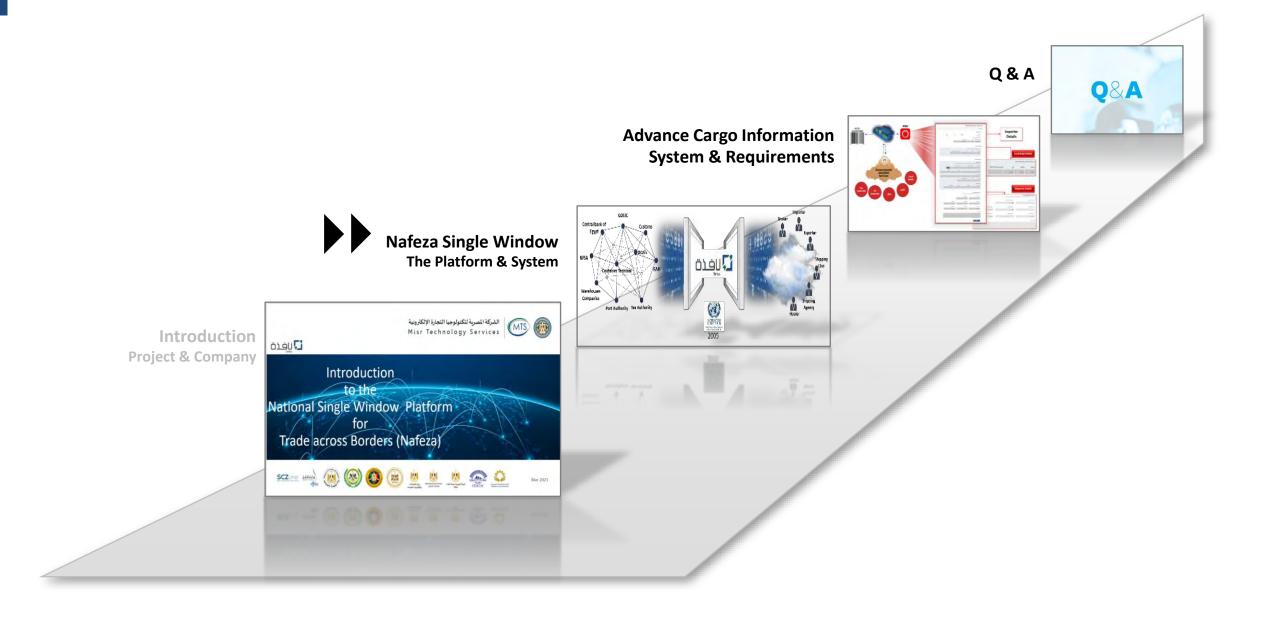
Develop, operate and administer a national platform that provides electronic data processing services to stakeholders associated with Egypt's international trade procedures



Egypt is transformed into ONE Integrated Logistic Area and a Central Logistic Hub for international Trade

# **Presentation Roadmap**





# **NAFEZA** Implementation Concept





**Project Implementation Characteristics** 



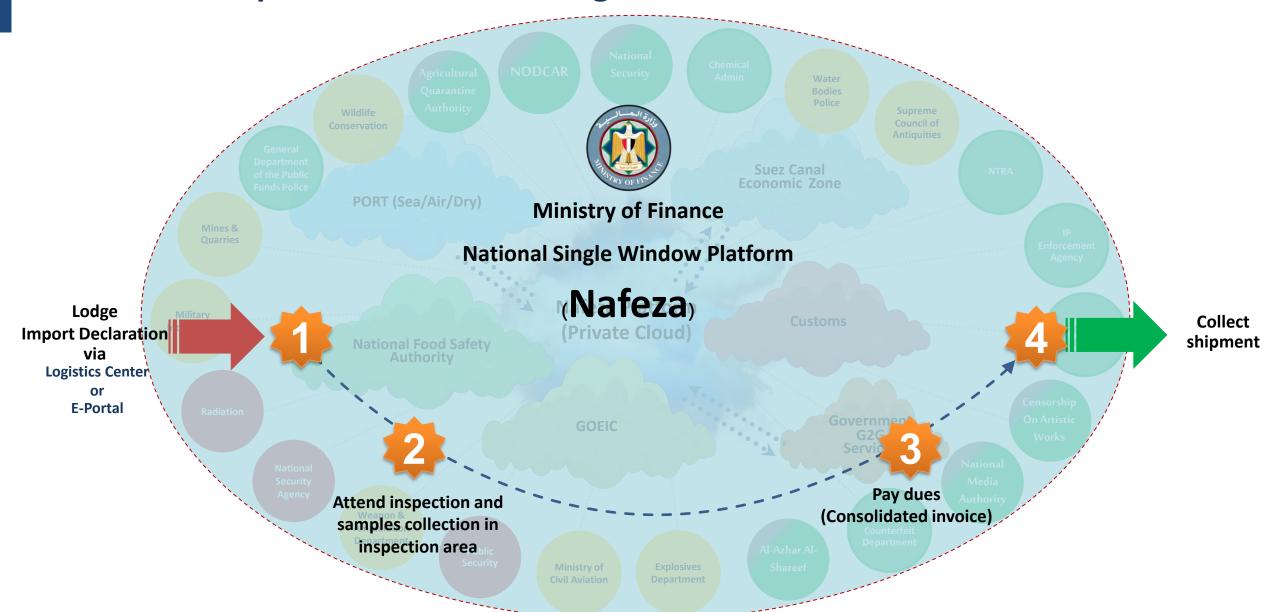


System

Source: UN ESCAP "Single Window For Trade Facilitation: Regional Best Practices And Future Developments 2018"

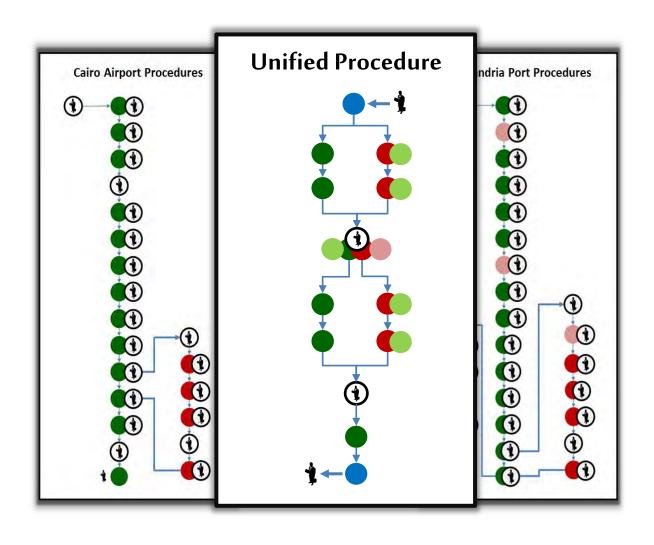
## **NAFEZA - Scope of Business Coverage**



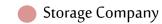




## **NAFEZA - Process Re-Engineering of Cargo Clearance Procedures**









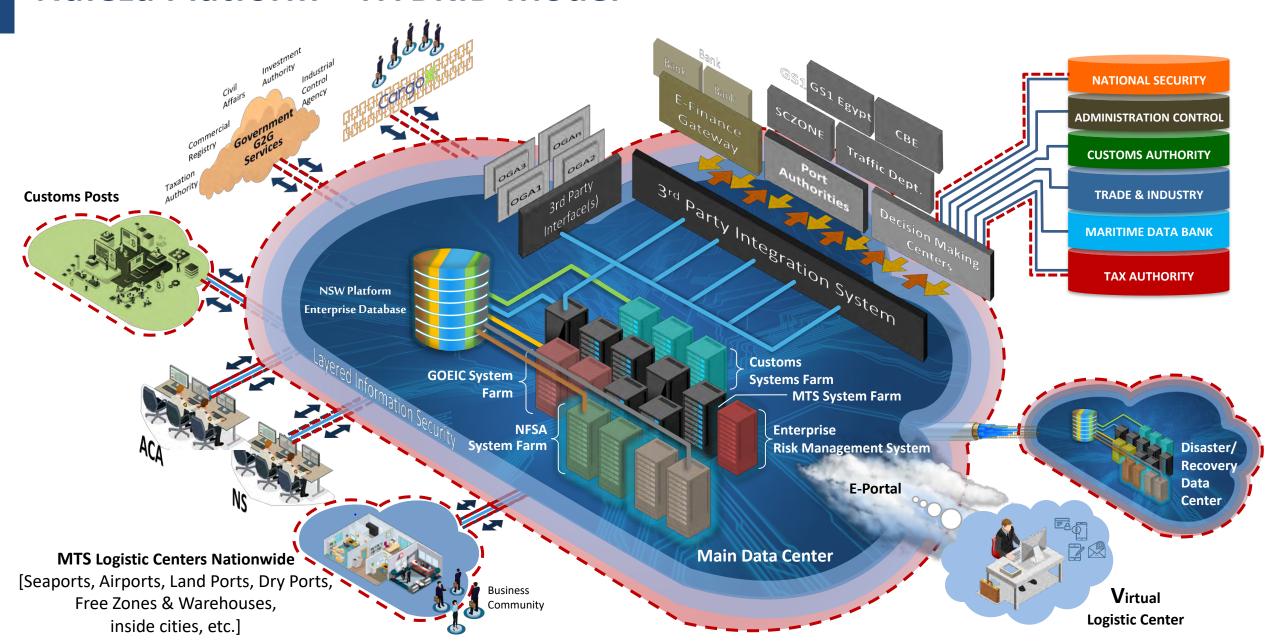




MTS

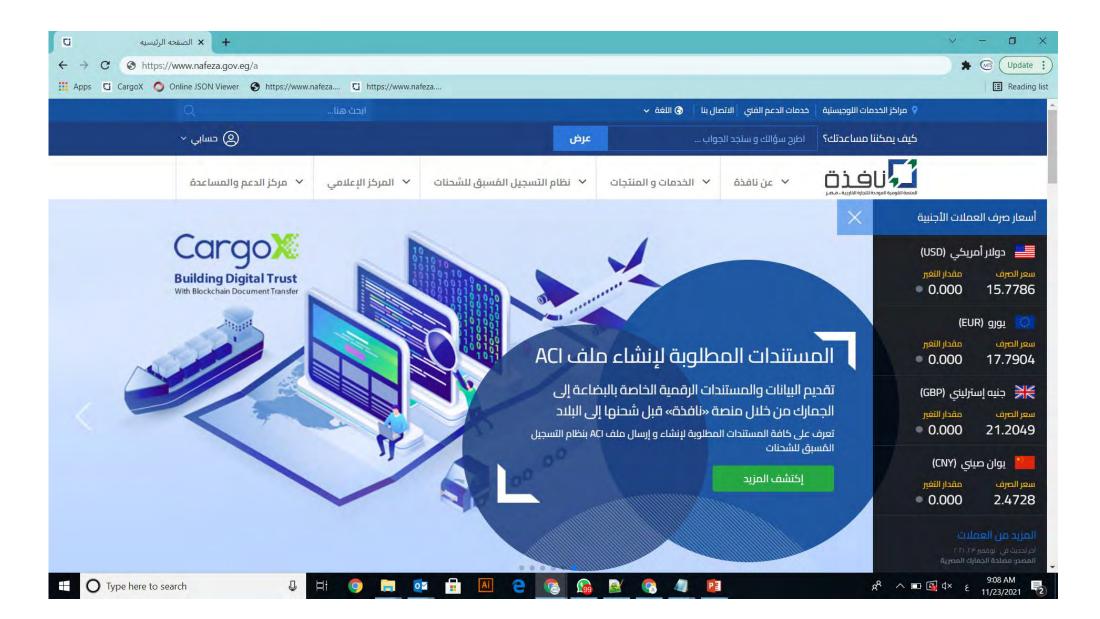
## Nafeza Platform - HYBRID Model





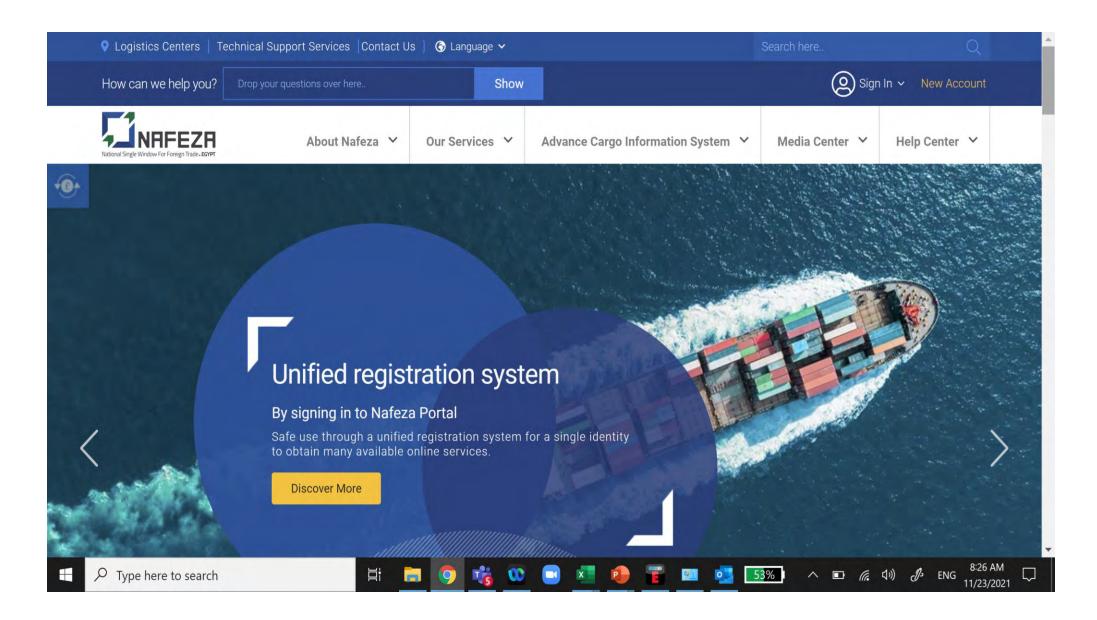


## Nafeza e-Portal – www.Nafeza.gov.eg



# Nafeza e-Portal – www.Nafeza.gov.eg





## **Omni-Channel - Trade Community Services**





### Nafeza e-Portal

Registration and Single Sign-on Direct Trade Input (DTI) Customs Declarations Tracking Indexed, Searchable Customs Instructions



# Nafeza Mobile Application

Enquiries Services [Tariff, Foreign Currencies, ..]



Self-Services Machines
Tablets Devices in
Inspection



## **Omni-Channel - Trade Community Services**



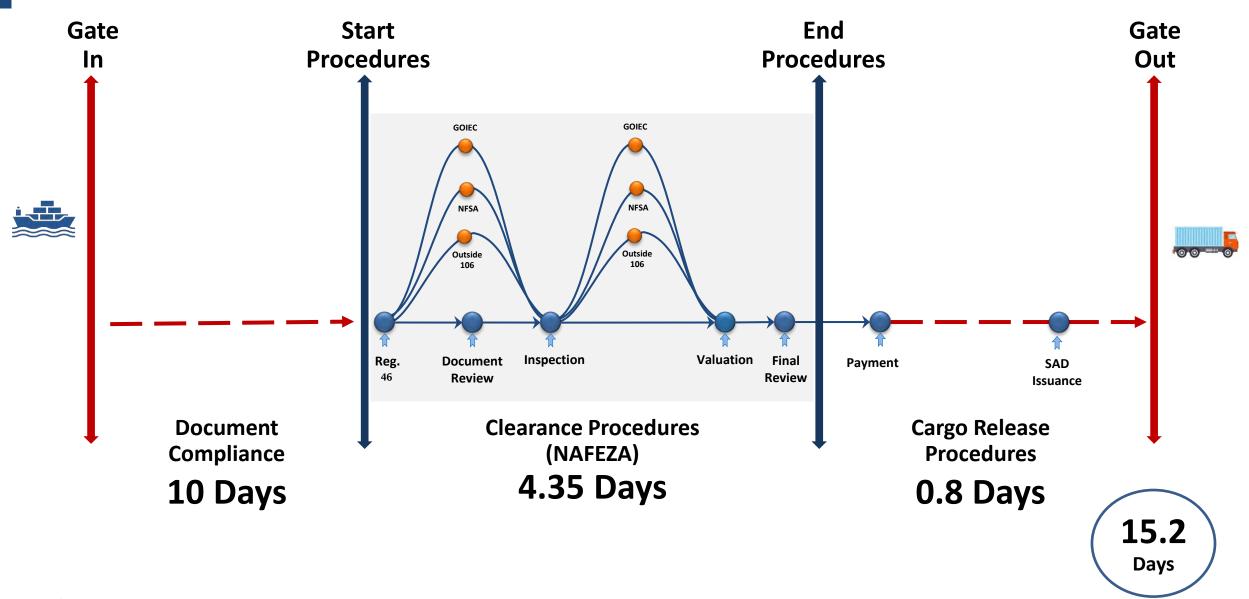
# **Imported Products Identification**





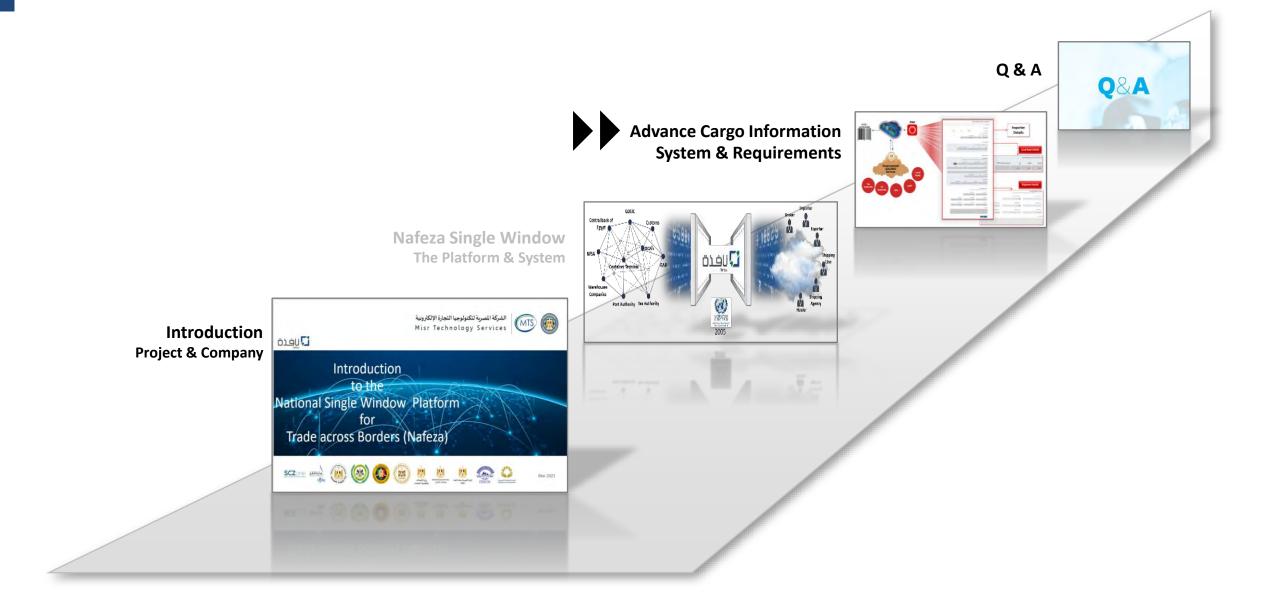
## **Time Release Study (Seaports) November 2021**





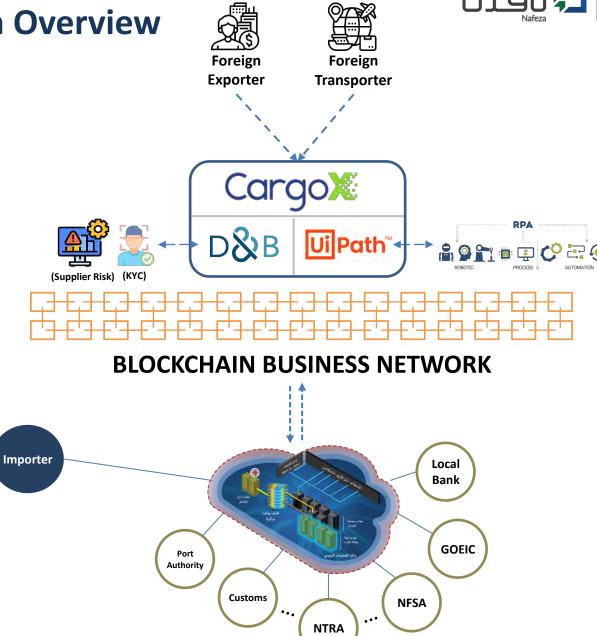
# **Presentation Roadmap**





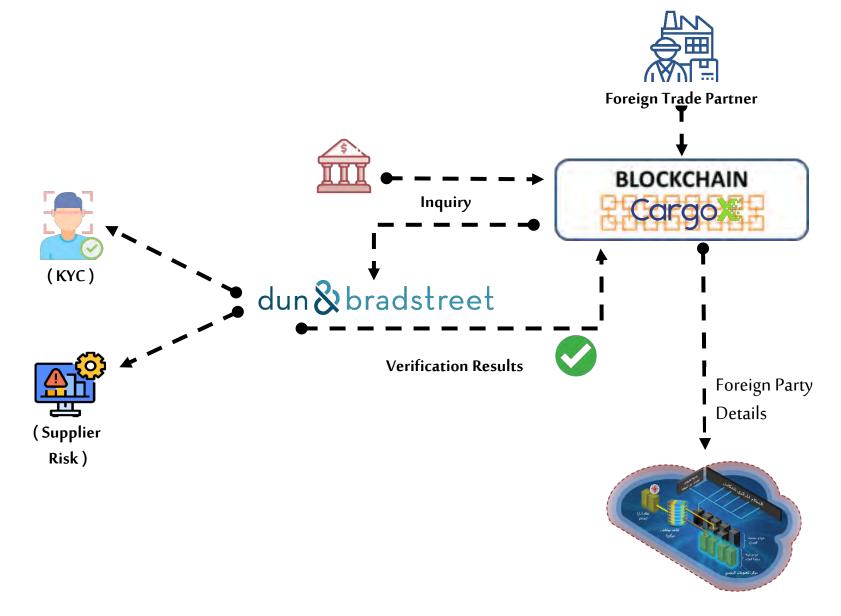
# **Advance Cargo Information – System Overview**

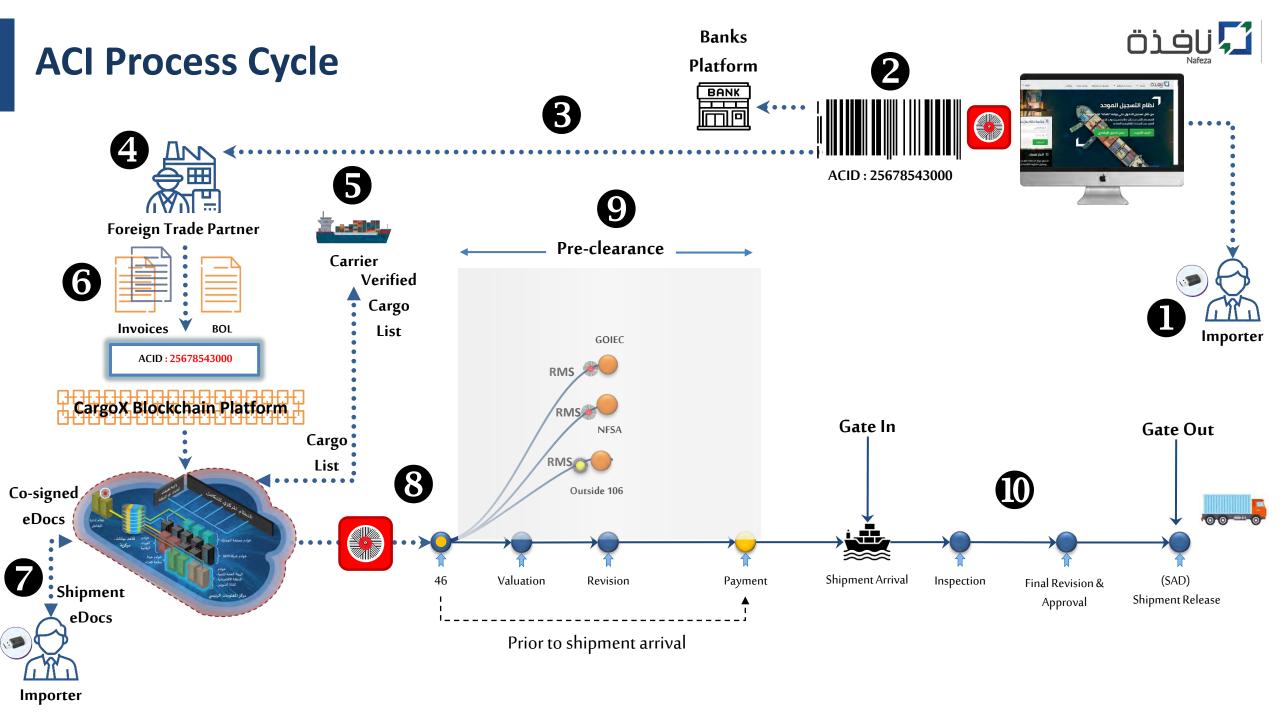
- ACI System provides automated data lodging facilities and early-on processing on documents PRIOR to shipment arrival at Egyptian ports;
- The system works as an integral component of NAFEZA System;
- The System aims at:
  - 1) Assessing potential risks before arrival;
  - 2) Establishing governance;
  - Expediting cargo clearance procedures



# **Foreign Party Verification Process**

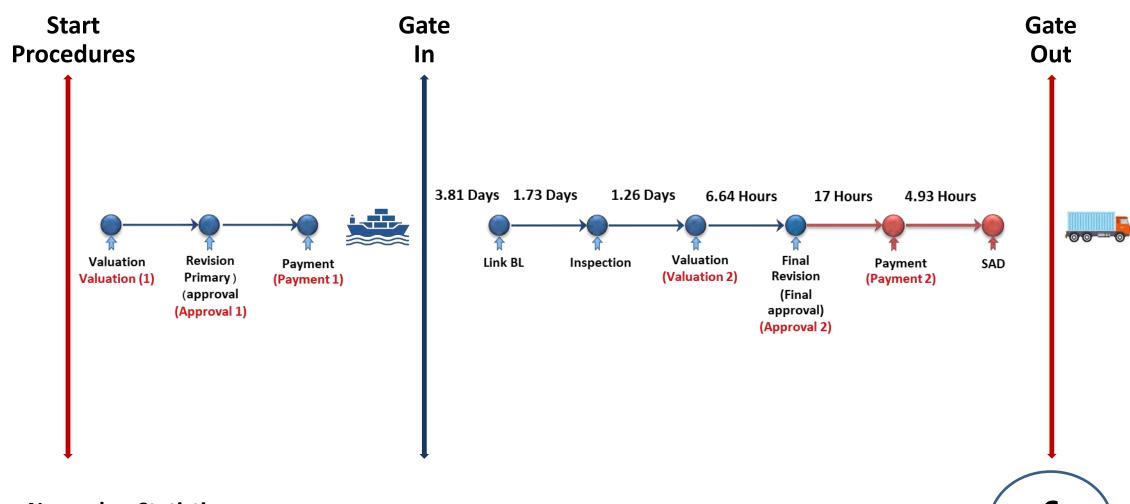






### Time Release Study (Seaports) November 2021 – Pre-Clearance





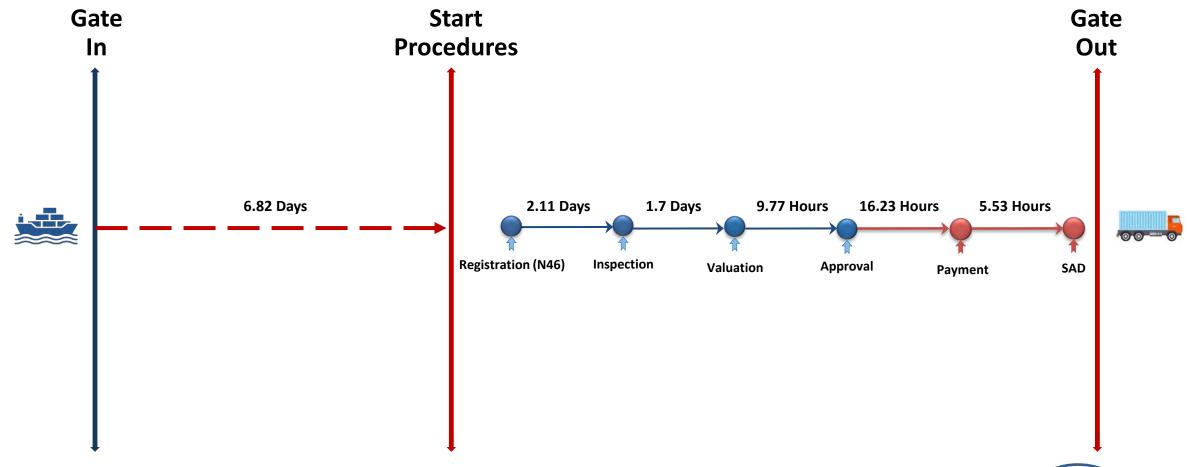
#### **November Statistics:**

Number of Completed Transactions "Pre-Clearance": 1459 Shipments @ 10%



## Time Release Study (Seaports) November 2021 – After Vessel Arrival





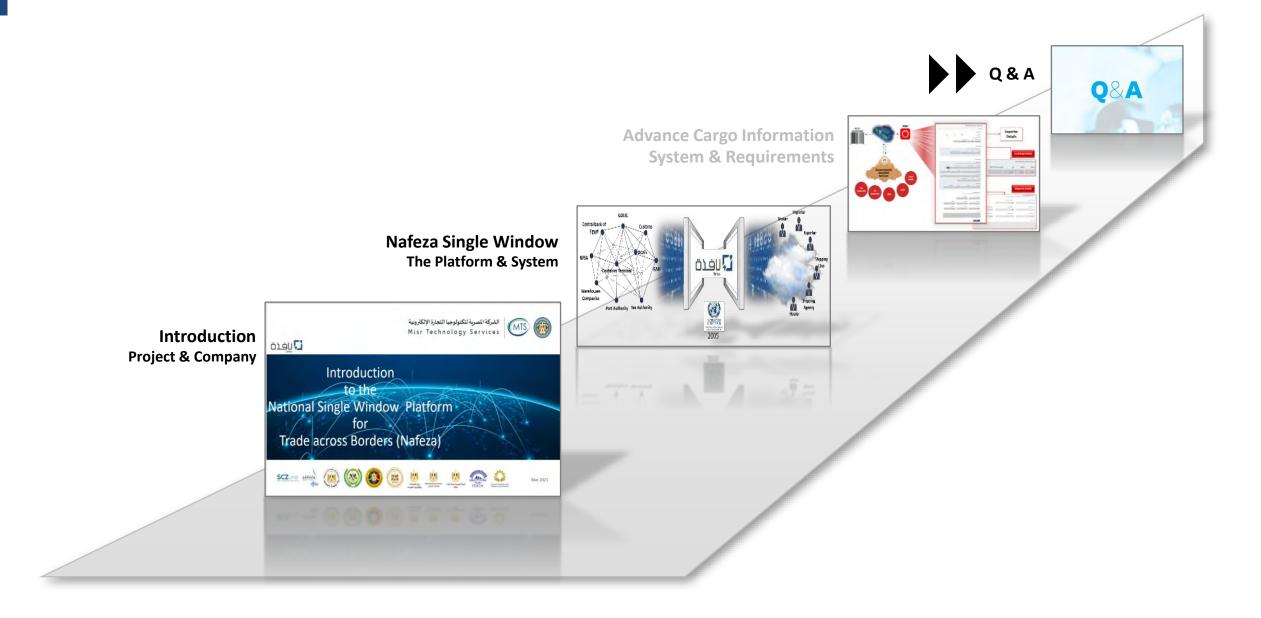
#### **November Statistics:**

Number of Completed Transactions "After Vessel Arrival": 12,766 Shipments @ 90%



# **Presentation Roadmap**





## Q&A Documents



- 1) Why are the exporters required to upload the Commercial Invoice in PDF and Excel format?
- 2) PDF to Excel Conversion Tool (RPA): Data safety, accuracy, and cost
- 3) What are the mandatory information required on shipment documents? ex:(ACID, VAT or Registration Number)
- 4) Why is it required to send the original (paper) Certificate of Origin? And when will the E-COO be accepted by Customs Authority?
- 5) If the GS1 is not available, what should the Exporter do?

## Q&A Documents



- 6) Why are the exporters required to upload the Commercial Invoice in PDF and Excel format?
- 7) Exporters are facing difficulties changing their VAT numbers and company names on Cargo X platform, what can be done to solve those issues?
- 8) Can the bill of lading be uploaded after vessel departure?
- 9) Where the authorized exporter number should be added in the excel template in order to benefit from the preferential rules of origin?
- 10) Where the declaration of preferential rules of origin should be added in the excel template when the value of goods is less than 6.000 euro?

## Q&A Documents



- 11) Why are the exporters required to upload the Commercial Invoice in PDF and Excel format?
- 12) Could you please confirm that document legalizations are not longer needed?
- 13) What will happen if the system collapses and it is not possible to send the cargo for several weeks? Will there be any insurance to cover these situations?
- 14) Why are the exporters required to upload the Commercial Invoice in PDF and Excel format?

# **Q&A ACID Number**



- 15) In case of consolidated shipments, can the ACID be requested only once per transport unit/consignee/shipper?
- 16) How will the shipments for the Egyptian government/administration be treated?
- 17) When an ACI number has been obtained but, during loading, the factory is forced to modify the order (for example, there is a shortage of stock and the factory changes the products to satisfy its customer), what happens to the ACI number obtained? What should the company do?

## Q&A ACID Number



18) In order to issue the ACID number, exporters are requested to provide sensitive information to the Egyptian client such as ID numbers, and they are very concerned to provide such details. This requirement is not compliant with the EU regulations on personal data processing (GDPR).

# **Q&A Authorized Exporters**



19) Why can't the management of the Cargo X accounts for the exporters be outsourced?

# Q&A



# **Letter of Credit and Cash against Document**

20) More details are needed regarding the cash against documents payment method when some banks are acting as a guarantor. As banks acting as a guarantor are not integrated in the ACI system, it is theoretically possible to clear the goods through customs before paying.

# **Q&A Cost and Payments**



- 21) What is the cost of the ACI Envelope?
- 22) Is Cargo X cost related to the number of intermediaries?
- 23) Is payment with Credit Cards and PayPal accepted?

# Q&A Invoicing/Billing



- 24) Users must buy "units" in advance in order to pay transfer fees on Cargo X. This method is not compliant with many companies' purchasing policies as "units" should be paid on the basis of an invoice but not a proforma invoice which has no legal value. Nevertheless, we understand that it is possible to buy units based on invoices but, in this case, it adds 100\$/manual invoice fee and since companies would receive their units up front, there is a provision in the price list in case of late payment. Thus, there is a risk that the account will be temporarily disabled and its reactivation costs \$500.
- 25) \$150 have to be paid, +20% VAT, while the payment is made toward Slovenia, which is in the EU, so why is there a VAT to be paid: a lot of companies are asking if the EU shouldn't normally be exempted of VAT regarding payments made intra EU?)

## Q&A GS1 & HS Codes



26) Why is it required to submit the 10-digit HS Code? Is the 6 or 8 digit accepted by the Customs Authority?

## Q&A Diverse



- 27) Difficulties encountered with third countries: For example, if an EU company exports products from China or India to Egypt, the bill will be produced in the EU, but the shipment will come from those third countries. In this case, the system seems very constraining as ACI information must be shared and printed on documentation issued by different parties: the invoice from the seller and packing list/COO from the shipper.
- 28) Registration on the Nafeza platform: Due to a high number of requests, some Egyptian partners are still waiting for approval of their account on the platform
- 29) A direct phone contact with administrators and the help desk of Cargo X is needed



- 30) Online training courses for the Exporters
- 31) Can Cargo X provide a demo application? in order to facilitate and enable the foreign commercial offices representatives to practice the system and provide proper assistance to foreign exporters
- 32) Would it be possible to have a longer test period for process adaptation?
- 33) How to deal with shipments that were originally destined to another country and then requested to be re-routed to Egypt after loading from origin or while being in-route? (no ACID number reported/verified prior loading from origin)



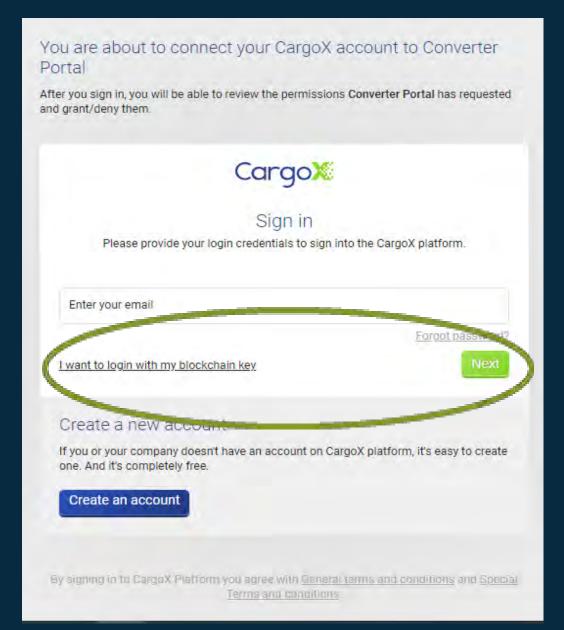
34) How many countries are using Cargo X system?

35) Are banks connected to the new system now?

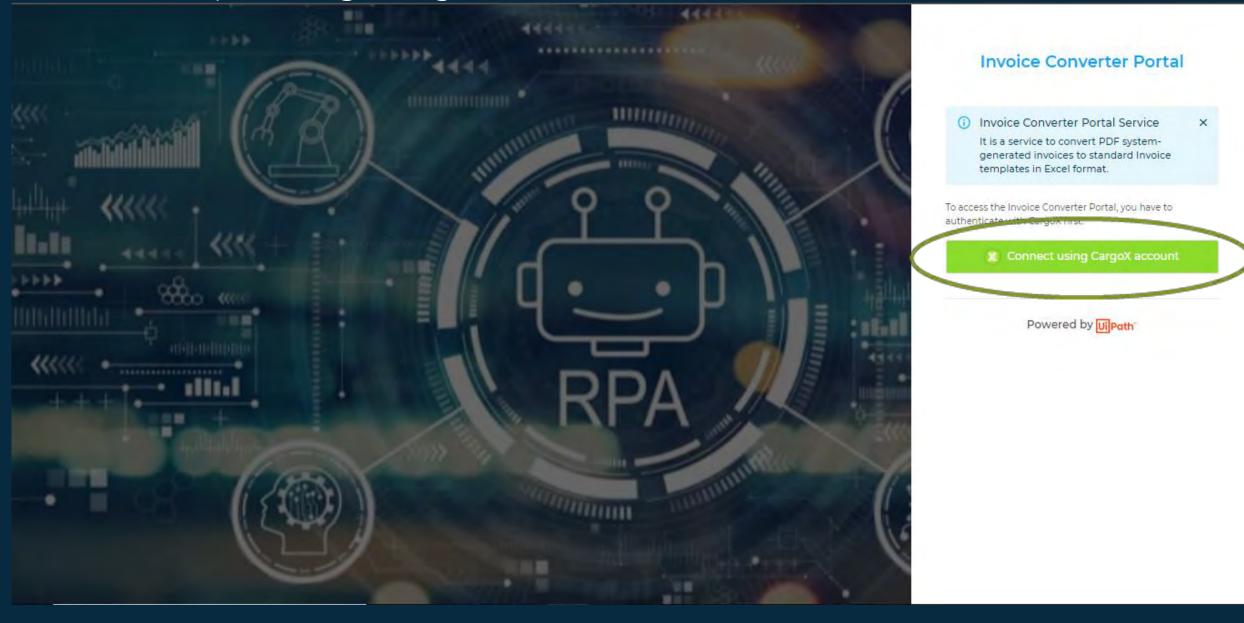


## Invoice Template Generation Stage

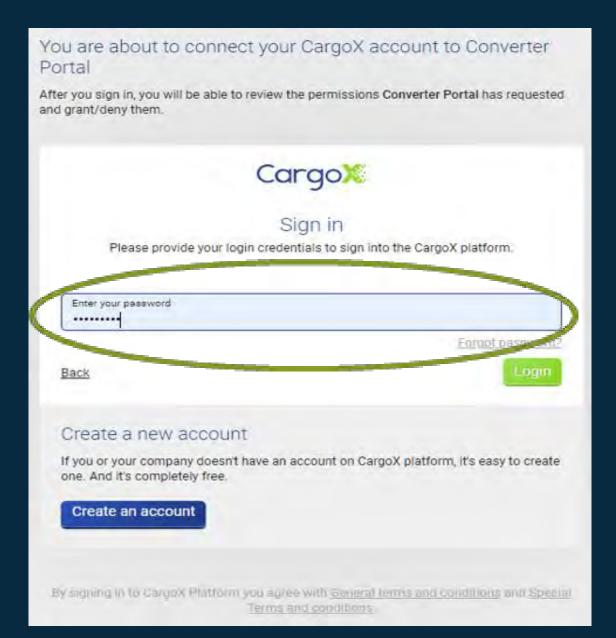
## Sign In - Cargo X Platform



#### 2 Go to https://cargox.digital and click Link "Invoice Converter Portal"



#### 3 Enter Password



### 4 Press On "Grant Permissions on Cargo-X"

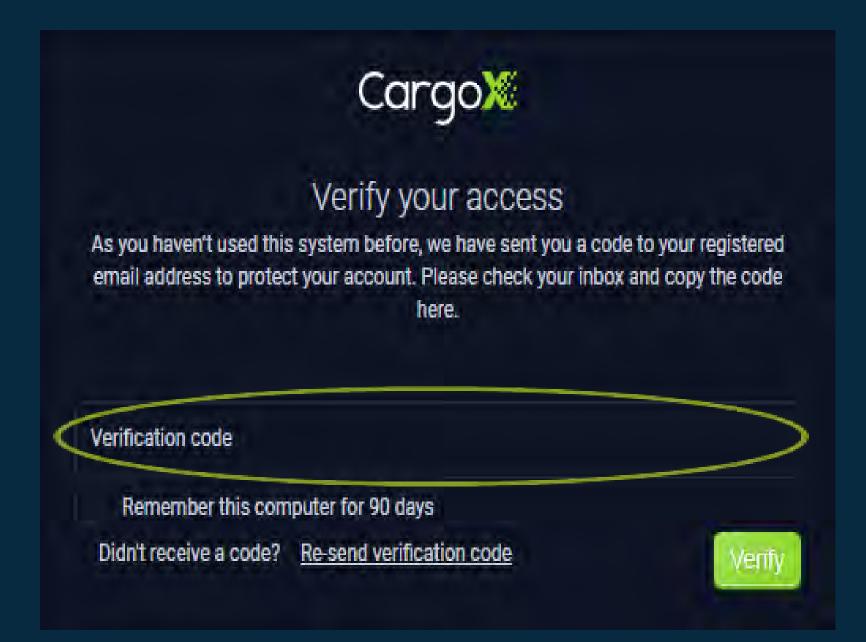
#### Converter Portal wishes to access your CargoX account.

#### Grant permissions for

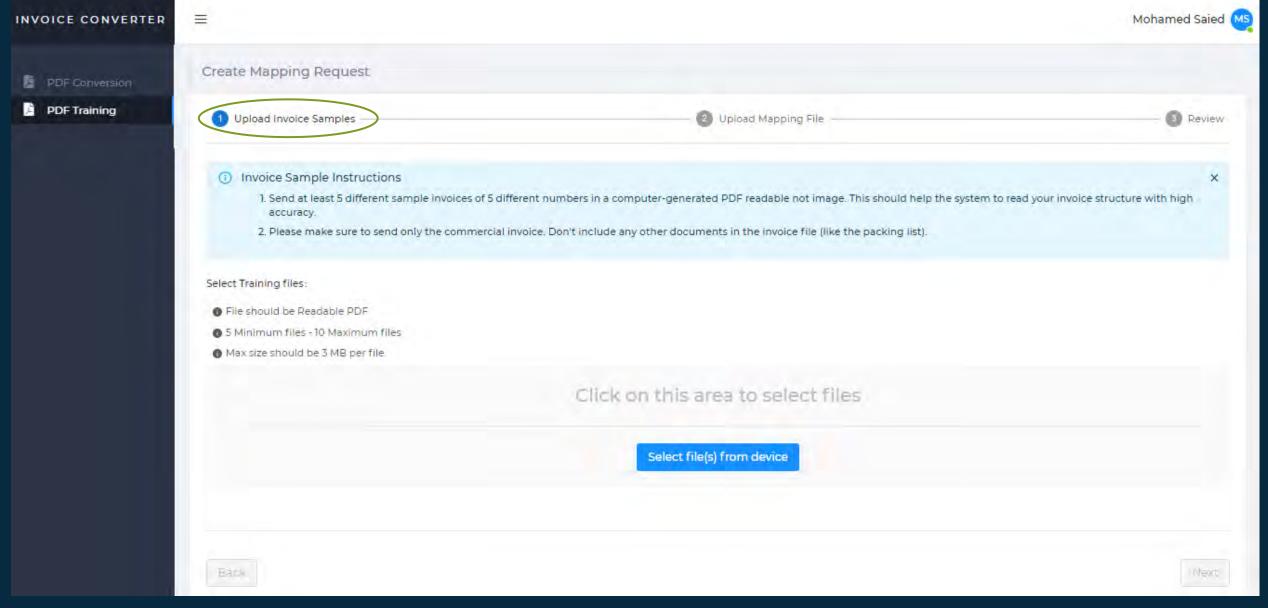
- viewing personal details
- Westing company details:



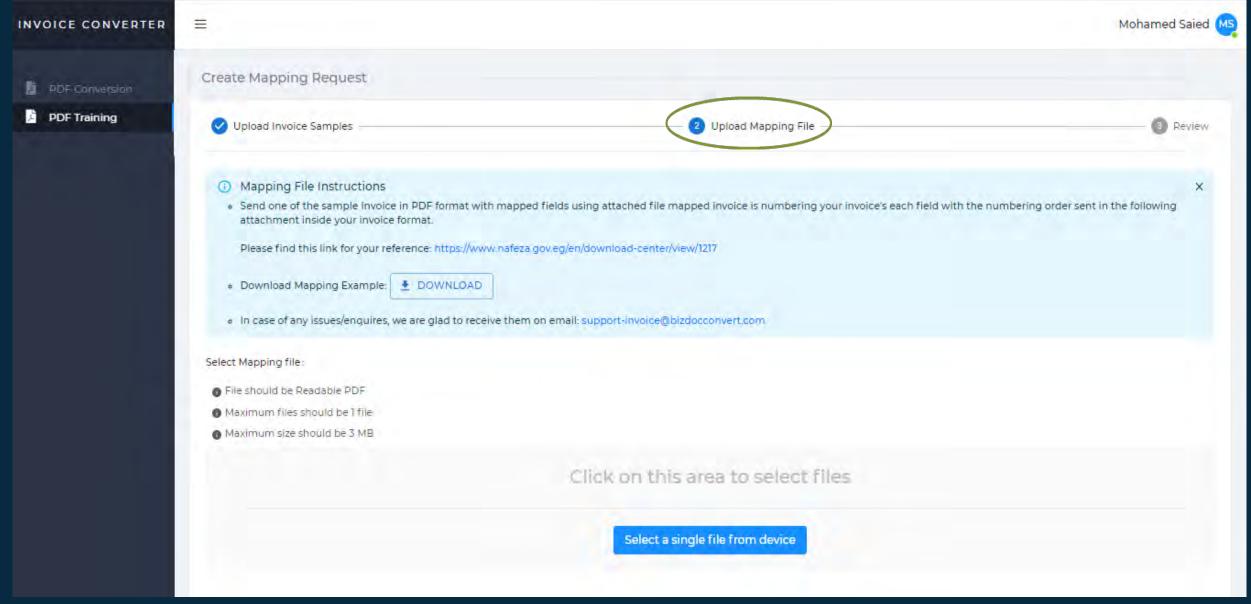
#### 5 Verification Code Sent via e-mail



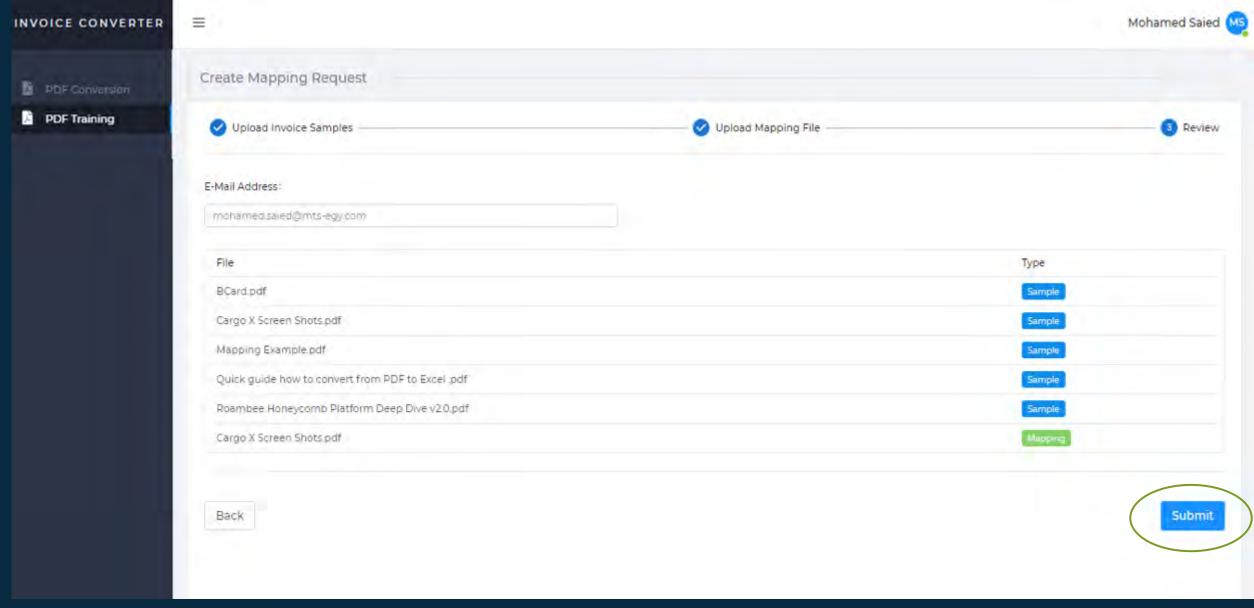
## 7 Upload PDF Invoice Mapping (5 Samples per format)



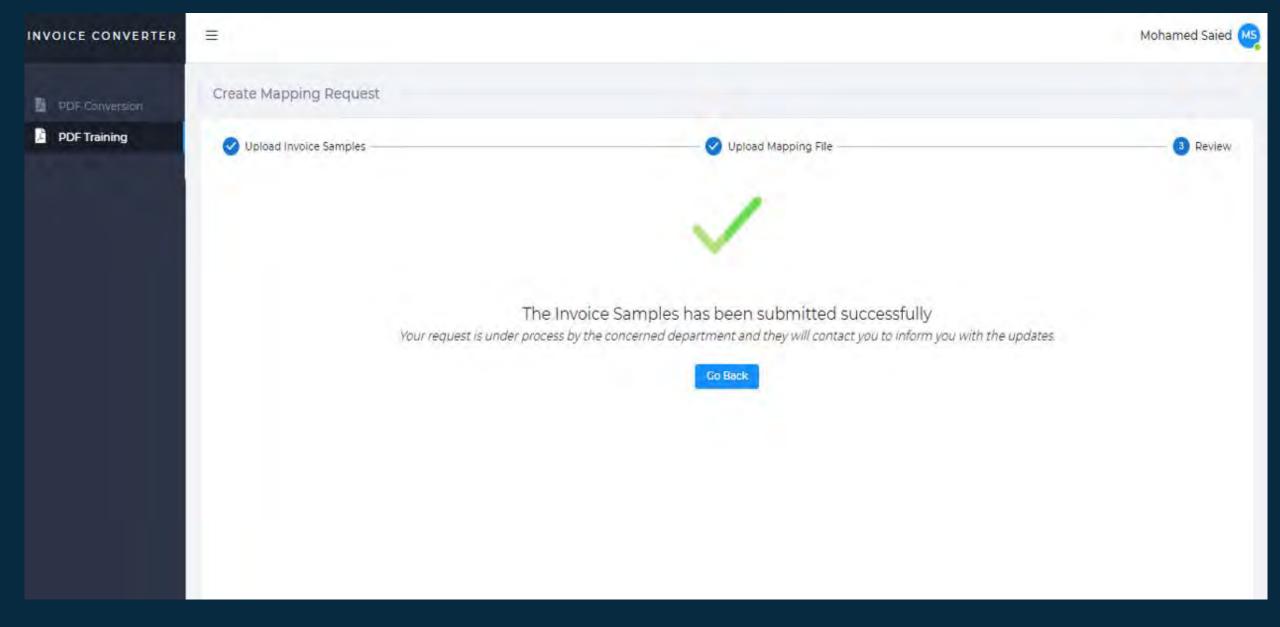
### 6 Upload PDF Invoice Mapping



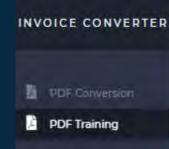
## 8 Submit your PDFs files only using invoice conversion portal



#### 9 Notification e-mail



#### 9 Notification e-mail



Invoice Converter - Mapping Request has been approved



Mon 11/22/2021 5:58 PM

Forward

(i) Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

#### MAPPING REQUEST APPROVED

The Mapping Request has been approved, you can use the service now to convert your invoices.

#### Comment:

Accepted mapping request.

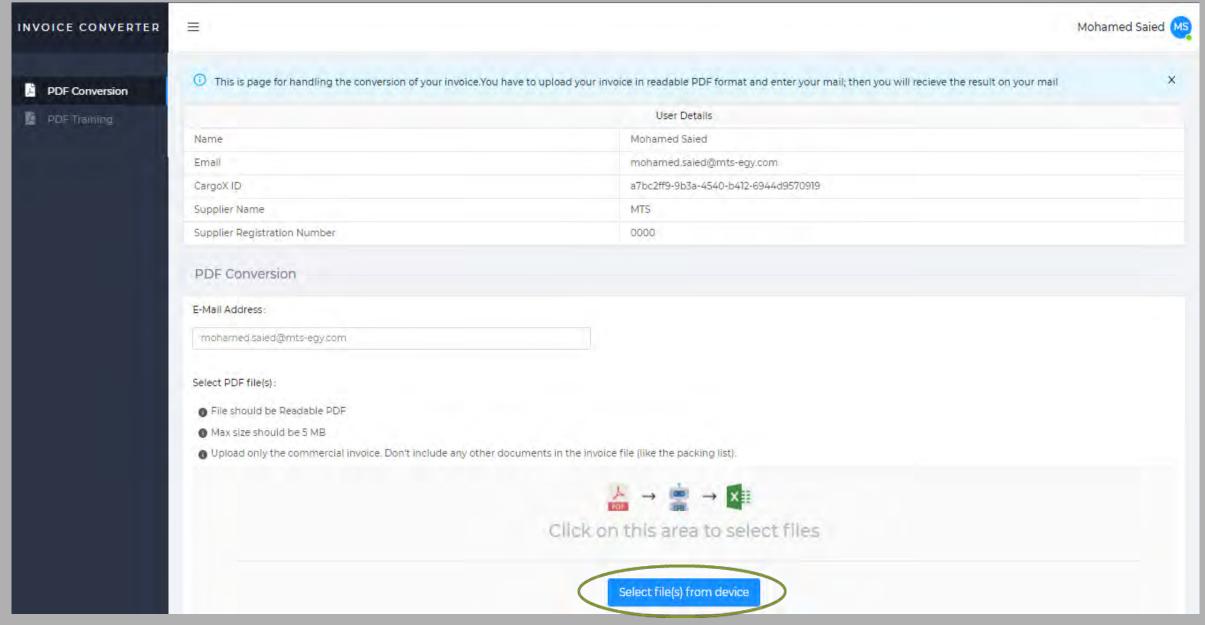






## PDF Invoice Conversion Stage

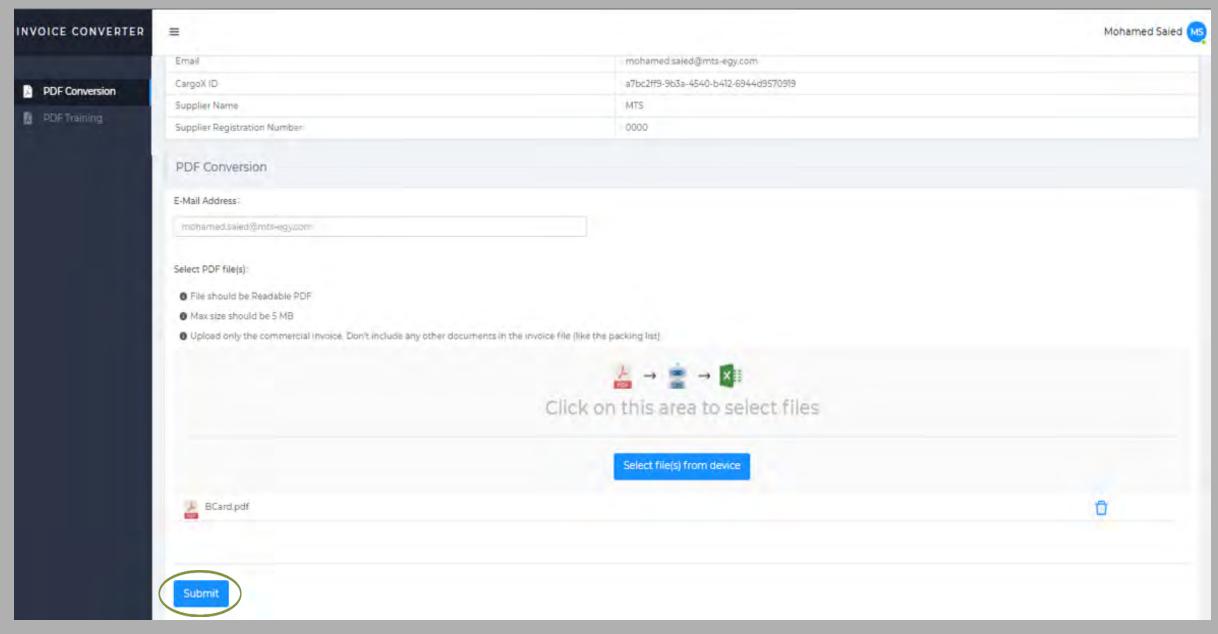
#### Upload Actual Shipment Invoice PDF File



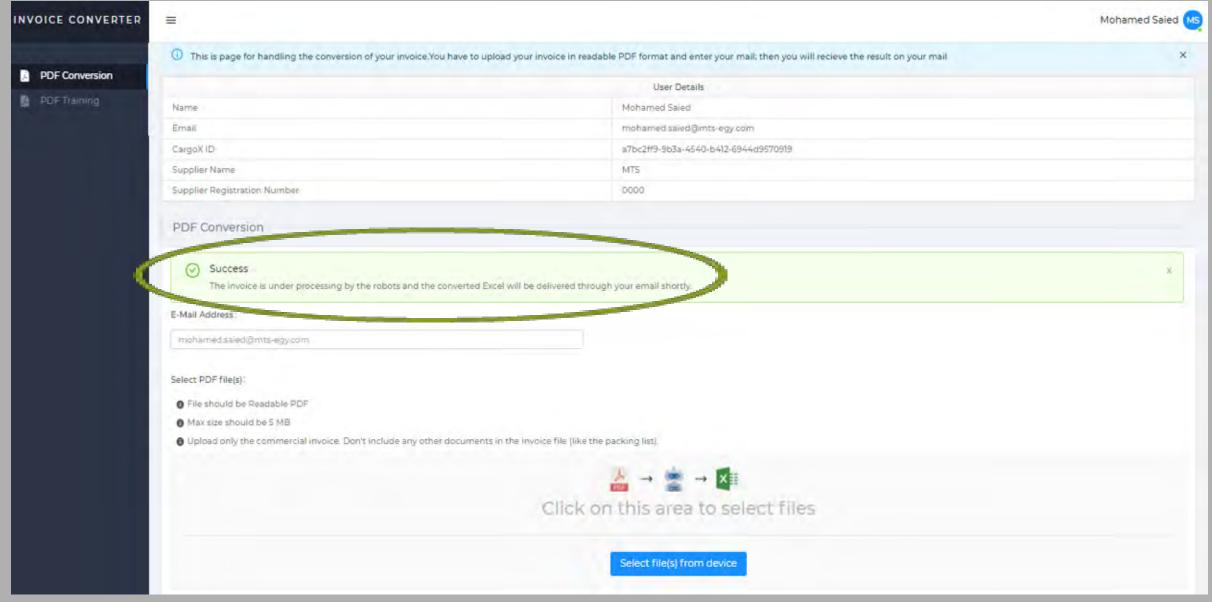
#### 2 Select PDF Invoice

	Con	imercia	al Invoice	Y.	
Somethy Endomina Requests Per 10s LEN I CART Registation For DODONSECTO (PC Challery ID Pass Parsing Treat \$17-2150 Majorine Business City Straptices 105-80 Tel: (RTS SIX8 SIX8)		Invoice No. : 9	(100402490)	Date : 2021.	nge: 1/1 11,19 _CC_C540
Consignee : SAMSUNG ELECTRONICS I SEEG Notify Party : SAMSUNG ELECTRONICS I SEEG	EGYPT S.A.E		CARRIER Forwarder : Master B/L : House B/L : ETD : ETA : Route : Container No. :	DHL GLOBAL FOR MAEU214582688 MAEU214582688 2021.11.19 2021.12.07 VSL TCNU2435100	WARDING (VN)
KOM ABU RADI INDUSTRIAL ZONE AL WASTA, BENI SUEF Terms of Delivery: EXW. SUPPLIER'S WAREHOUSE			From: To: Terms of Pay:	Ho Chi Minh City, Vietnam Port Said East Egypt S260 USD	
Ex Wo			Currency: N/W, G/W:	1,677 /	2,798
lo Material Number Description Vendor Part No. HS Code		Qua	intity Unit	Price Cust. PO No. Use Code License No(SG)	Amount Cust. PO Seq. Origin Product Code
1 BN96-53302C ASSY COVER P-REAF 8529909090	R,55AU7000C,P	C+ABS+ED20	512 PC	16.270800 3003508559 E	8,330.65 000010 VN
ems total :	2.7	2.50 a	512 PC	A. a.	8,330.65
PALLET 16	PC	G/W:	2,798.000	KG	
nvoice No. : SEE lemark ACI No. 41346791020211112			GUYEN INDUSTR	ial support us	

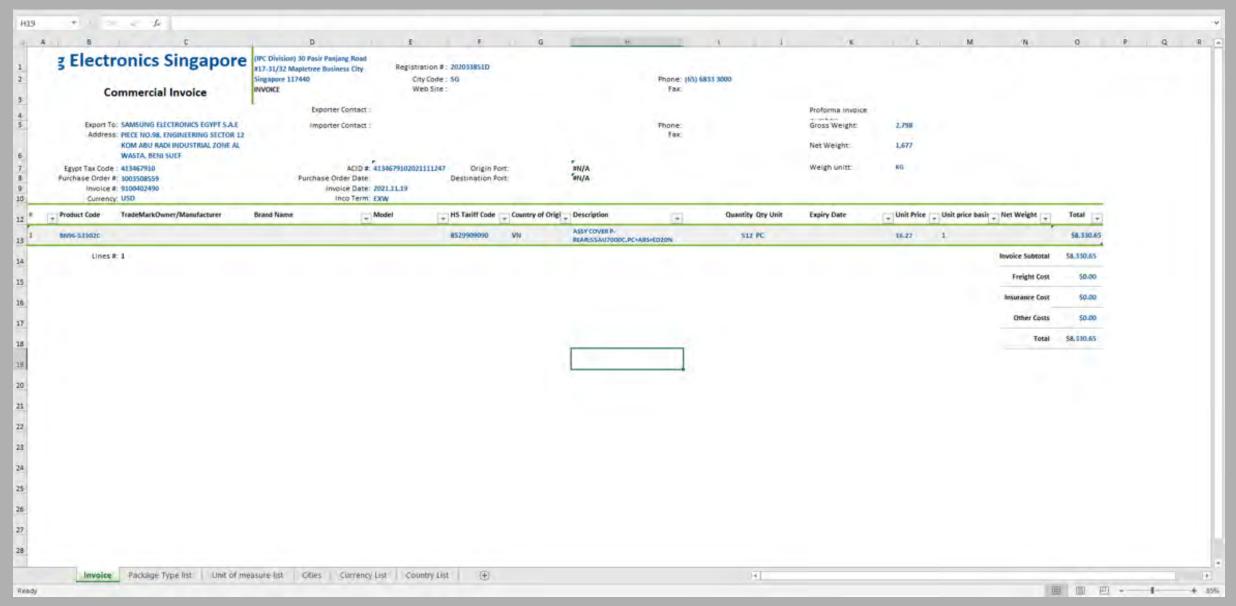
#### 3 Submit PDF Invoice



### 4 Acceptance message



#### Final outcome – Invoice Excel Format



#### Q&A Documents



- 1) Why are the exporters required to upload the Commercial Invoice in PDF and Excel format?
  - As per Circular Instruction No. 54 for year 2021, documents and data can be obtained from their source, so it is necessary to send both the commercial invoice file in PDF format as a visual form for the invoice, as well as an excel file to download the data
- 2) PDF to Excel Conversion Tool (RPA): Data safety, accuracy, and cost
  The conversion tool is accurate and is free of charge till Mar. 2022. In regards to, the data safety we can assure you that all the processing is done in a safe and secure manner.
- 3) What are the mandatory information required on shipment documents? ex:(ACID, VAT or Registration Number)
  - ACID on all shipment documents and the ACID + VAT or Registration Numbers of the importer and exporter on Bill of Lading and Commercial Invoice
- 4) Why is it required to send the original (paper) Certificate of Origin? And when will the E-COO be accepted by Customs Authority?
  - accordance with the international agreements concluded now, the original document as stipulated in the agreement must be submitted, and a study is being conducted to reconcile this situation to suit the new system
- 5) If the GS1 is not available, what should the Exporter do?
  - The part number can be used instead

#### Q&A Documents



- 6) Why are the exporters required to upload the Commercial Invoice in PDF and Excel format?
- 7) Exporters are facing difficulties changing their VAT numbers and company names on Cargo X platform, what can be done to solve those issues?

Any change in the basic data of the company such as the VAT or the address must go through the verification process again until it is confirmed that the amendment that was made is the correct data More about re

- 8) Can the bill of lading be uploaded after vessel departure?
- 9) Where the authorized exporter number should be added in the excel template in order to benefit from the preferential rules of origin?

Preferential rules of origin benefits are obtained through the pdf documents, Customs officers will look and review as the per the pdf documents

10) Where the declaration of preferential rules of origin should be added in the excel template when the value of goods is less than 6.000 euro?

#### Q&A Documents



- 11) Why are the exporters required to upload the Commercial Invoice in PDF and Excel format?
- 12) Could you please confirm that document legalizations are not longer needed?

  Yes
- 13) What will happen if the system collapses and it is not possible to send the cargo for several weeks? Will there be any insurance to cover these situations?

Documents will be sent via courier to the Egyptian Importer, and he will be submitting it through the logistics centers.

14) Why are the exporters required to upload the Commercial Invoice in PDF and Excel format?

#### Q&A ACID Number



15) In case of consolidated shipments, can the ACID be requested only once per transport unit/consignee/shipper?

Unfortunately, this is not possible.

16) How will the shipments for the Egyptian government/administration be treated?

All government agencies have a record with the Egyptian customs, and therefore it is possible to register on a window platform to do all procedures electronically, including the ACI system

17) When an ACI number has been obtained but, during loading, the factory is forced to modify the order (for example, there is a shortage of stock and the factory changes the products to satisfy its customer), what happens to the ACI number obtained? What should the company do?

You can change the ACID request data (except the Importer & Exporter) prior to vessel departure from port of origin.

#### Q&A ACID Number



18) In order to issue the ACID number, exporters are requested to provide sensitive information to the Egyptian client such as ID numbers, and they are very concerned to provide such details. This requirement is not compliant with the EU regulations on personal data processing (GDPR).

Exporter can provide his mobile no. as a contact person or even can use tele. no for the company

# **Q&A Authorized Exporters**



19) Why can't the management of the Cargo X accounts for the exporters be outsourced?

This will be available by the end of Q1 2022.





#### **Letter of Credit and Cash against Document**

20) More details are needed regarding the cash against documents payment method when some banks are acting as a guarantor. As banks acting as a guarantor are not integrated in the ACI system, it is theoretically possible to clear the goods through customs before paying.

Banking system will integrated start of Jan. 2022 for the two payment method PAY IN ADVANCE and OPEN ACCOUNT and by mid of 2022 will implement CAD and LC

And it is not possible at all clear goods through customs before paying and issue FORM 4 from banks as proof of pay to the foreign exporter

# **Q&A Cost and Payments**



21) What is the cost of the ACI Envelope?

\$150 for the envelope plus \$3 per document, the price cap for the ACI envelope is \$165 regardless of the number of documents per envelope.

22) Is Cargo X cost related to the number of intermediaries?

No relation between the cost and the number of intermediaries.

23) Is payment with Credit Cards and PayPal accepted?

Yes

#### Q&A Invoicing/Billing



24) Users must buy "units" in advance in order to pay transfer fees on Cargo X. This method is not compliant with many companies' purchasing policies as "units" should be paid on the basis of an invoice but not a proforma invoice which has no legal value. Nevertheless, we understand that it is possible to buy units based on invoices but, in this case, it adds 100\$/manual invoice fee and since companies would receive their units up front, there is a provision in the price list in case of late payment. Thus, there is a risk that the account will be temporarily disabled and its reactivation costs \$500.

This question is unclear

25) \$150 have to be paid, +20% VAT, while the payment is made toward Slovenia, which is in the EU, so why is there a VAT to be paid: a lot of companies are asking if the EU shouldn't normally be exempted of VAT regarding payments made intra EU?) This question should be answered by Cargo X

#### Q&A GS1 & HS Codes



26) Why is it required to submit the 10-digit HS Code? Is the 6 or 8 digit accepted by the Customs Authority?

The 6- or 8-digit HS Codes are accepted



27) Difficulties encountered with third countries: For example, if an EU company exports products from China or India to Egypt, the bill will be produced in the EU, but the shipment will come from those third countries. In this case, the system seems very constraining as ACI information must be shared and printed on documentation issued by different parties: the invoice from the seller and packing list/COO from the shipper.

Both parties or either one of them can send the documents on Cargo X

**28) Registration on the Nafeza platform:** Due to a high number of requests, some Egyptian partners are still waiting for approval of their account on the platform

Issue solved, if there is any pending cases, please send the registration number of the request so we can investigate

29) A direct phone contact with administrators and the help desk of Cargo X is needed



- 30) Online training courses for the Exporters This is currently being discussed with Cargo X
- 31) Can Cargo X provide a demo application? in order to facilitate and enable the foreign commercial offices representatives to practice the system and provide proper assistance to foreign exporters

This is currently being discussed with Cargo X

- 32) Would it be possible to have a longer test period for process adaptation?

  Unfortunately, this will not be possible
- 33) How to deal with shipments that were originally destined to another country and then requested to be re-routed to Egypt after loading from origin or while being in-route? (no ACID number reported/verified prior loading from origin) In case of Bulk Cargos, this issue has been sorted out. The ACID will be requested 3 hours before manifest submission (Manifest submission as per Customs law should

be submitted 48 Hours prior to arrival)



34) How many countries are using Cargo X system? Now, we have exporters from 172 countries registered on Cargo X.

35) Are banks connected to the new system now?

Not yet, the integration with the banks will be done on the 31<sup>st</sup> of December 2021